## BALANCE SHEET

Quarter 4/ 2009

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 | 202,427,956,623 | 135,112,630,832 |
| I. Cash and cash equivalents | 110 | 6,063,942,348 | $\mathbf{9 , 8 7 0 , 3 0 6 , 3 3 7}$ |
| 1. Cash | 111 | 6,063,942,348 | 9,870,306,337 |
| 2. Cash equivalents | 112 |  |  |
| II. Short-term financial investments | 120 | - | - |
| 1. Short-term investments | 121 |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |
| III. Receivables | 130 | 69,975,301,433 | 36,468,201,976 |
| 1.-Trade accounts receivables | 131 | 45,395,893,477 | 33,910,766,895 |
| 2. Advances to suppliers | 132 | 8,965,047,451 | 1,995,545,444 |
| 3. Short-term internal receivables | 133 |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 16,790,620,915 | 1,392,471,814 |
| 6. Provision for short-term bad receivables | 139 | (1,176,260,410) | (830,582,177) |
| IV. Inventories | 140 | 119,723,056,529 | 86,004,104,210 |
| 1. Inventories | 141 | 121,627,675,206 | 91,225,272,605 |
| 2. Provision for devaluation of inventories | 149 | (1,904,618,677) | (5,221,168,395) |
| V. Other short-term assets | 150 | 6,665,656,313 | 2,770,018,309 |
| 1. Short-term prepaid expenses | 151 | $1,979,561,630$ | 1,318,462,716 |
| 2. VAT deductible | 152 | 64,747,323 | 678,534,325 |
| 3. Tax and accounts receivable from State budget | 154 |  |  |
| 4. Other short-term assets | 158 | 4,621,347,360 | 773,021,268 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 | 193,019,308,380 | 196,784,784,429 |
| I. Long-term receivables | 210 | 602,025,192 | 602,025,192 |
|  | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |
| 4. Other long-term receivables | 218 | 602,025,192 | 602,025,192 |
| 5. Provision for long-term bad receivable-*) | 219 |  |  |
| II. Fixed assets | 220 | 158,987,991,519 | 173,423,959,968 |
| 1. Tangible fixed assets | 221 | 146,167,544,354 | 126,267,343,742 |
| - Historical cost | 222 | 278,293,126,592 | 242,077,139,751 |
| - Accumulated depreciation | 223 | (132,125,582,238) | (115,809,796,009) |
| 2. Finance leases fixed assets | 224 | ----------------- | -------------------------------- |
| - Historical cost | 225 |  |  |
| - Accumulated depreciation | 226 |  |  |
| 3. Intangible fixed assets | 227 | 137,134,890 | 170,756,250 |
| - Historical cost | 228 | 299,213,580 | 299,213,580 |
| - Accumulated depreciation | 229 | (162,078,690) | (128,457,330) |
| 4. Construction in progress expenses | 230 | 12,683,312,275 | 46,985,859,976 |
| III. Property investment | 240 | 8,485,861,223 | 8,677,735,602 |
| - Historical cost | 241 | 9,063,412,740 | 9,063,412,740 |
| - Accumulated depreciation (*) | 242 | (577,551,517) | (385,677,138) |
| IV. Long-term financial investments | 250 | 22,491,657,800 | 13,270,630,000 |
| 1.-Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 |  |  |
| 3. Other long-term investments | 258 | 27,223,338,600 | 13,270,630,000 |
|  | 259 | (4,731,680,800) |  |
| V.Other long-term assets | 260 | 2,451,772,646 | 810,--------737 |
| 1. Long-term prepaid expenses | 261 | 2,451,772,646 | 810,433,667 |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Others | 268 |  |  |
| TOTAL ASSETS | 270 | 395,447,265,003 | 331,897,415,261 |
|  |  |  |  |
| CAPITAL SOURCE |  |  |  |
| A. LIABILITIES ( $300=$ 310+330) | 300 | 226,038,399,726 | 181,649,801,121 |
| I. Short-term liabilities | 310 | 173,756,561,835 | 131,193,919,731 |
| 1. Short-term borrowing and debts | 311 | 111,175,050,913 | 96,465,923,735 |
| 2.-Trade accounts payable | 312 | 39,917,148,-14 | 25,959,--718,733 |
| 3. Advances from customers | 313 | 4,151,450,092 | 2,571,865,436 |
| 4. Taxes and liabilities to State budget | 314 | $5,024,760,633$ | 555,150,676 |
| 5.-Payable to e-mployees | 315 | 2,851,807,325 | 2,-527,432,459 |
| 6. Payable expenses | 316 | $10,000,000$ | 5,000,000 |
| 7. Accounts payables | 317 |  |  |
|  | 318 |  |  |


| 10. Provision for short-term liabilities | 320 |  |  |
| :---: | :---: | :---: | :---: |
| II. Long-term liabilities | 330 | 52,281,837,891 | 50,455,881,390 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 | 16,451,985,192 | 11,364,025,192-----1-2-1 |
| 4. Long-term borrowing and debts | 334 | 35,808,303,698 | 39,012,565,516 |
| 5. Deferred income tax | 335 |  |  |
| 6. Provision for unemployment allowance | 336 | 21,549,001 | 79,290,682 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 | 169,408,-865,276 | 150,247,614,140 |
| I. Capital sources and funds | 410 | 169,985,125,754 | 151,249,181,443 |
| 1. Paid-in capital | 411 | $115,000,000,000$ | 115,000,000,000 |
| 2. Capital surplus | 412 | 24,673,190,000 | 24,673,190,000 |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 | 284,618,709 |  |
| 7. Investment and development fund | 417 | 8,455,016,309 | 7,842,617,988 |
| 8. Financial reserve fund | 418 | 1,206,716,796 | 1,104,650,409 |
| 9. Other fund belong to owner's equity | 419 | 3,300,000,000 |  |
| 10. Retained profit | 420 | 17,065,583,940 | 2,628,723,046 |
| 11. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | (576,260,478) | (1,001,567,303) |
| 1. Bonus and welfare fund | 431 | 22,457,652 | 14,430,072 |
| 2. Budgets | 432 | (852,600,000) | (1,318,668,926) |
| 3. Budget for fixed asset | 433 | 253,881,870 | 302,671,551 |
| TOTAL RESOURCES | 440 | 395,447,265,003 | 331,897,415,261 |

OFF BALANCE SHEET ITEMS

| Items | Ending Balance | Beginning Balance |
| :---: | :---: | :---: |
| 5. Foreign currencies: |  |  |
| + USD | 46,439.23 | 42,780.08 |
| +-EUR | 57.30 | 57.30 |

## INCOME STATEMENT

Quarter 4/ 2009

| Items | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| 1 | 4 | 5 | 6 | 7 |
| 1. Sales | 144,597,750,542 | 95,875,207,525 | 496,547,381,853 | 474,794,060,971 |
| 2. Deductions | 828,637,466 | 758,411,222 | 2,995,698,301 | 2,676,039,167 |
| 3. Net sales and services | 143,769,113,076 | 95,116,796,303 | 493,551,683,552 | 472,118,021,804 |
| 4. Cost of goods sold | 130,999,360,813 | 90,965,919,976 | 445,547,118,075 | 429,478,230,692 |
| 5. Gross profit | 12,769,752,263 | 4,150,876,327 | 48,004,565,477 | 42,639,791,112 |
| 6. Financial income | 1,252,057,135 | 1,032,217,539 | 2,319,726,498 | 2,067,588,544 |
| 7. Financial expenses | 9,620,174,953 | 5,347,997,635 | 18,163,380,082 | 18,215,451,797 |
| Include: Interest expense | 1,581,124,328 | 2,100,761,933 | 8,931,250,950 | 10,338,983,441 |
| 8. Selling expenses | 4,122,856,408 | 3,039,054,721 | 12,276,806,435 | 10,669,200,262 |
| 9. General \& administrative expenses | 5,357,402,548 | 3,437,606,108 | 16,251,285,120 | 12,563,306,342 |
| 10. Net operating profit | (5,078,624,511) | (6,641,564,598) | 3,632,820,337 | 3,259,421,255 |
| 11. Other income | 18,018,100,000 | 43,799,500 | 19,446,631,640 | 350,002,204 |
| 12. Other expenses | 1,002,651,696 | 214,003,610 | 1,049,826,072 | 393,305,103 |
| 13. Other profit | 17,015,448,304 | (170,204,110) | 18,396,805,568 | $(43,302,899)$ |
| 14. Profit before tax | 11,936,823,793 | (6,811,768,708) | 22,029,625,905 | 3,216,118,356 |
| 15. Current corporate income tax expenses | 3,789,633,652 | $(638,214,435)$ | 5,051,233,916 | 587,395,310 |
| 16. Defrred corporate income tax expenses |  |  |  |  |
| 17. Profit after tax ( $60=50-51$ ) | 8,147,190,141 | (6,173,554,273) | 16,978,391,989 | 2,628,723,046 |
| 18. EPS (VND/share) | 708 | (537) | 1,476 | 229 |

## CASH FLOW STATEMENT

As at Dec. 31th, 2009 (Indirect method)
Unit: VND

| Items | Accumulation |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| 1. Profit before tax | 22,029,625,905 | 3,216,118,356 |
| 2. Adjustment in accounts |  |  |
| Fixed assets depreciation | 18,426,138,030 | 17,935,656,593 |
| Provisions | (3,028,613,166) | 4,700,291,568 |
|  |  | 1,840,526,519 |
| Loss from liquidating fixed assets and down construction expenses | (2,498,948,474) | (1,263,639,426) |
| Interest expenses | 6,806,895,836 | 10,338,983,441 |
| 3. Operating profit before the changes of current capital | 41,735,098,131 | 36,767,937,051 |
| Changes in accounts receivable | (64,844,466,862) | 4,134,476,866 |
| Changes in inventories | (30,402,402,601) | 10,803,818,971 |
| Changes in trade payables | $62,655,950,609$ | (16,568,094,897) |
| Changes in prepaid expenses | (5,536,976,983) | (286,252,022) |
| Paid interest | (6,855,613,119) | (11,814,293,715) |
|  | (728,097,474) | (164,443,416) |
| Other receivables | 34,291,689,172 | 1,866,713,626 |
| Other payables |  | (1,023,974,770) |
| Net cash provided by (used in) operating activities | 30,315,180,874 | 23,715,887,694 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | (39,512,190,044) | (36,996,220,967) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 1,120,000,000 | $84,334,877$ |
| 3. Cash paid for lending or purchase debt tools of other companies |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies |  |  |
| 5. Cash paid for joining capital in other companies |  | (2,298,500,000) |
| 6. Withdrawal of capital in other companies | (9,221,027,800) |  |
| 7. Cash received from interest, dividend and distributed profit | 1,378,948,474 | 638,170,443 |
| Net cash used in investing activities | (46,234,269,370) | (38,572,215,647) |
|  |  |  |
| 1.-Cash received from issuing stock, other owners' equity |  |  |
| 2. Cash paid to owners equity, repurchase issued stock |  |  |
| 3. Cash received from long-term and short-term borrowings | 338,549,665,100 | 267,008,204,049 |
| 4. Cash paid to principal debt | (327,044,799,740) | (247,155,208,844) |
| 5. Cash paid to financial lease debt |  |  |
| 6. Dividend, profit paid for owners | 323,240,437 | (9,004,078,383) |
| Net cash (used in) provided by financing activities | 11,828,105,797 | 10,848,916,822 |
|  |  |  |
| Net cash during the period | (4,090,982,699) | (4,007,411,131) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 9,870,306,337 | 13,895,777,166 |
| Influence of foreign exchange fluctuation | 284,618,709 | (18,059,398) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 6,063,942,347 | 9,870,306,637 |

